



VA PRODUCT MATRIX

VA ELIGIBILITY MATRIX – FIXED RATE & ARM						
AUS UNDERWRITING MATRIX						
TRANSACTION ¹	PROPERTY TYPE ³	FIXED RATE		ARM ²		MAX LOAN AMOUNT
		Min FICO	Max LTV/CLTV	Min FICO	Max LTV/CLTV	
PURCHASE	1-4 UNITS	580	100%	640	100%	≤ \$1.00 MM
		640	100%	700	100%	> \$1.00 MM ≤ \$1.50 MM
		580	90%			> \$1.00 MM ≤ \$1.50 MM
CASH OUT REFINANCE	1-4 UNITS	580	90%	680	90%	≤ \$1.00 MM
		600	100%			≤ \$1.00 MM
		640	100%	700	90%	>\$1.00 MM ≤ \$1.50 MM
¹Primary Residence only ²ARM: Only Desktop Underwriter® (DU®) may be used on loans where AUS is required ³Row Homes in Baltimore City, MD: External-only BPO secondary valuation required within 10% tolerance						

MANUAL UNDERWRITING MATRIX						
TRANSACTION ¹	PROPERTY TYPE ³	FIXED RATE		ARM ²		MAX LOAN AMOUNT
		Min FICO	Max LTV/CLTV	Min FICO	Max LTV/CLTV	
PURCHASE	1-4 UNITS	580	100%	660	100%	≤ \$1.00 MM
	SFR	No FICO	100%			\$500,000
		No FICO	95%			> \$500,000 ≤ \$1.00 MM
CASH OUT REFINANCE	1-4 UNITS	580	90%	700	90%	≤ \$1.00 MM
¹ Primary Residence only ² ARM: Only Desktop Underwriter® (DU®) may be used on loans where AUS is required ³ Row Homes in Baltimore City, MD: External-only BPO secondary valuation required within 10% tolerance						



VA PRODUCT MATRIX

VA SELECT ELIGIBILITY MATRIX – FIXED RATE				
AUS UNDERWRITING MATRIX				
TRANSACTION ¹	PROPERTY TYPE ²	FIXED RATE		MAX LOAN AMOUNT
		Min FICO	Max LTV/CLTV	
PURCHASE	1-4 UNITS	680	100%	> \$250,000 ≤ \$1.50 MM
CASH OUT REFINANCE	1-4 UNITS	680	100%	> \$250,000 ≤ \$1.50 MM
¹ Primary Residence only				
² Row Homes in Baltimore City, MD: External-only BPO secondary valuation required within 10% tolerance				

SELECT MANUAL UNDERWRITING MATRIX				
TRANSACTION ¹	PROPERTY TYPE ²	FIXED RATE		MAX TOTAL LOAN AMOUNT
		Min FICO	Max LTV/CLTV	
PURCHASE	1-4 UNITS	680	100%	≥ \$250,000 ≤ \$1.00 MM
CASH OUT REFINANCE	1-4 UNITS	680	90%	≥ \$250,000 ≤ \$1.00 MM
¹ Primary Residence only				
² Row Homes in Baltimore City, MD: External-only BPO secondary valuation required within 10% tolerance				

**** VA IRRRLs are eligible – see the VA IRRRL Matrix for more details**

Loan Limits – Please reference [FHFA Conforming loan limits](#).

For guidance not covered in this document, please reference VA lender handbook https://www.benefits.va.gov/warms/pam26_7.asp.

FIXED RATE PRODUCT OFFERINGS	
Fixed Rate Products	- Standard - 15, 20, 25, 30 year fixed - Nonstandard terms available - Select – 15, 30 year fixed - Nonstandard terms not allowed

ARM PRODUCT OFFERINGS							
Product	ARM Caps	Amortization Months	Margin	Index	Floor	Lookback	Qualifying Rate
5/1 ARM	1/1/5	360	2.00	1 Year Weekly CMT	Margin	45 days	Note rate IL, MA, and NM: Qualifying rate is the greater of the Note rate or the fully indexed rate (index rate + margin). The qualifying rate may need to be adjusted.
Nonstandard terms are not allowed							

TOPIC	CRITERIA
BASIC GUIDELINES	- Criteria in this matrix apply to US Department of Veterans Affairs (VA) conforming guidelines - Refer to the VA lender handbook for additional guidance - Information in this matrix is subject to change without notice
Amended Tax Returns	Accepted for the following amendment reasons: - Amended for clerical items only (i.e. modifying a prior ITIN number to a newly issued SSN) - Amended for income-related items, under the following conditions: - Amended at least 60 days before mortgage application taken - Amendment shows on transcripts (stamped returns not acceptable) - Documentation supplied to support the increase, including but not limited to: 1099 or W2 showing missed/updated income - Canceled Checks or Bank Statements showing missed/updated rental income
Assets	- Assets must be documented as determined by AUS, as applicable, and in accordance with VA guidelines - Internet Statements, obtained from financial institution's website, must contain the same information found on a standard bank statement. - VOD as stand-alone document is not permitted unless obtained from a Third-Party Vendor - Net Tangible benefit must be met as indicated on the Loan Comparison - Seasoning requirements (see Seasoning Requirements section below) must be met

TOPIC	CRITERIA
Cash-Out - Type I	- The proposed interest rate must be lower than the existing interest rate: 0.5% rate reduction required for Fixed to Fixed 2.0% rate reduction required for Fixed to ARM - If discount points are utilized to reduce the interest rate, the LTV calculation is determined as follows: ≤ 1.000 discount point requires a ≤ 100% LTV > 1.000 discount points requires a ≤ 90% LTV - ARM to Fixed and ARM to ARM are exempt from rate reduction requirement - Fee recoupment must be ≤ 36 months after the date the loan closed - No more than 2.000 discount points can be charged - Recoupment is calculated by dividing all fees, expenses, and closing costs—whether included in the loan or paid outside the loan or paid outside of closing (i.e. an appraisal fee)—by the reduction of the monthly PI payment - Borrower can only be charged for one appraisal/valuation product - The VA funding fee, escrow, and prepaid expenses, such as insurance, taxes, special assessments, and homeowners' association (HOA) fees, are excluded from the fee recoupment calculation
Cash-Out - Type II	- Seasoning requirements (see Seasoning Requirements section below) must be met - Net Tangible benefit must be met as indicated on the Loan Comparison - Cash in hand at closing does not satisfy this requirement
Credit – Borrower with No FICO	Non-traditional Credit Requirements - Absence of Credit History: For borrower(s) with no established credit history, base the determination on the borrower's payment record on alternative or nontraditional credit directly from the borrower or creditor in which a payment history can be verified. Absence of a credit history is not generally considered an adverse factor. It may result when: - Borrower has not yet developed a credit history; - Borrower has routinely used cash rather than credit; and/or - Borrower has not used since some disruptive credit event, such as bankruptcy or debt pro-ration through consumer credit counseling - Manual Underwriting is required when any of the borrower's do not have a FICO score. All of the following conditions must be met: 45% maximum DTI for transaction with no FICO 120% residual income required for DTI > 41% 12-24 month housing payment history, no late payments; borrowers without housing payment history will not be considered for manual underwriting - A minimum of three (3) non-traditional credit sources - Maximum payment shock of 100% - Limited credit history cannot be used to overcome poor credit history; RMCR must be ordered to confirm limited/no credit

TOPIC	CRITERIA
Debt-to-Income Ratio (DTI)	Maximum DTI - Fixed Rate - AUS Approve/Accept: 65% (> 65% requires Credit Policy 2nd-level review) - Manual Underwrite: 580 FICO, 50% - Manual Underwrite: No FICO, 45% - ARM – Only DU® may be used on ARM loans, LPA is ineligible - DU® Approval ≤ \$1.5M: per AUS with max 65% - Manual Underwrite: 45%
Electronic Signatures/eSigning	- eSigning is allowed for most documents. - eSigning is not allowed for items below: (or any Loans with POA) - Note - Note Rider(s) - Notice of Right to Cancel - Security Instrument - Security Instrument Rider(s) - COVID-19 Temporary Attestation
Employment Verification	Direct electronic verification of employment by third-party vendors is not permitted
Escrow Account	Escrow Account required; no escrow waiver allowed
Escrow Holdback	Not allowed
Family-Owned Business	Two (2) years tax returns are required regardless of AUS recommendation
Geographic Restrictions	Loan originated in the US Territories are ineligible
Income	- Follow the VA Lender Handbook guidelines - The following types of income are unacceptable: - Income that is not in accordance with all applicable federal, state and local laws, rules and regulations - Any income generated from the cannabis or hemp industry - Section 8 Housing Choice Vouchers

TOPIC	CRITERIA
Ineligible Programs	• Construction to Permanent program also known as the One-Time Close (or single close) • Energy Efficient Mortgages (EEM) • Joint Loans • Native American Direct Loan • Property with PACE Lien (unless paying off through the transaction) • Texas 50(a)6 transactions
Ineligible Properties	• Co-Ops • Indian Leased Land • Resale type deed restrictions; age-related deed restrictions are acceptable for one-unit primary residences only • Single-wide Manufactured Home • Solar Panels that affect first lien position
Manufactured Homes	• Allowed on fixed rate loans with limitations. See 'Manufactured Home Guidelines' below for requirements. • ARM loans ineligible
Minimum Loan Amount	• \$75,000
Mortgage Credit Certificate (MCC)	• Not permitted
Non-Occupant Co-Borrower	• Not eligible. Joint Loans are not allowed.
Non-Permanent Resident Aliens	These borrowers accepted under the following conditions: • Acceptable Visa evidence provided • Borrower eligible to work in the U.S., as evidenced by EAD issued by the USCIS • Borrower has valid Social Security Number (SSN) • Borrower satisfies the same requirements, terms, and conditions as those for U.S. citizen • DACA: Category C33 work status under deferred action, DACA borrowers allowed with proper documentation. ○ EAD must be current; if expiring within 1 year, evidence of history of renewals ○ Income source must be stable with two (2) year work history • Borrowers with Diplomatic Immunity are ineligible
Payment History	• 0x30 lates in the last 12 months for all manual underwrites • Follow VA guidelines for all AUS Approve/Accept loans

TOPIC	CRITERIA
Power of Attorney (POA)	- A POA may not be eSigned and must be specific to the transaction - All of the following are required: - Alive and Well Statement from commanding officer (if active duty) - Underwriter must be able to validate the Veteran applied for the mortgage (lender certification is required) - Specific POA is required; a Military POA may be used in cases where borrower is actively deployed
Recently Listed Properties	Property must be off the market at least one (1) day prior to mortgage application date
Renegotiated Purchase Contract	- Not allowed; however, minor adjustments due to condition or other relevant factors are permitted - Increase of sales price after appraisal is completed is not permitted
Rental Income	Departing Residence: Obtain the Lease Agreement AND the loan can qualify using gross rents (non-family member) to offset the payment (cannot use as effective income); justification of the market and reasonableness is required Rental Income as Effective Income: Three (3) months reserves and two (2) years tax returns (or transcripts) to support income on each property owned 2-4 Units: Borrower must have history as a landlord or use of property management company AND 6 months reserves AND 75% of the amount indicated on the appraisal opinion of the property's fair monthly rental AND evidence of which unit number the borrower will occupy is required
Reserve Requirements	- Six (6) months PITIA is required if subject is 2-4 Units and rental income is being used for qualifying purposes - Three (3) months PITIA is required if rental income is being used from other properties
Seasoning Requirements	Seasoning requirements are applicable to all VA refinances regardless of the type of loan paid off (except construction to permanent loans) through the transaction. - The new Note date must be on or after: - The date that is 210 days or more after the date on which the first monthly payment was due on the mortgage being refinanced, and - The date on which six (6) consecutive monthly payments have been made on the mortgage being refinanced - For modified loans, the Note date of the new loan must be on or after: - The date that is 210 days or more after the date on which the first modified monthly payment was due on the mortgage being refinanced, and - The date on which six (6) consecutive modified monthly payments have been made on the mortgage being refinanced Note: Mortgage payments cannot be made in advance to meet the six (6) consecutive payment requirements
Social Security Number (SSN)	All borrowers must have a valid SSN
Tax Transcripts	Required when tax returns are used to qualify borrower income

TOPIC	CRITERIA
Temporary Buydowns	- Allowed with limitations on fixed rate loans – see ‘Temporary Buydown Guide’ below for specific terms and conditions - ARM loans ineligible
Unpaid Federal Tax Debt	- Delinquent tax debt that has not become a lien and does not impact title (open liens reflected on credit report will impact title and must be paid off) may remain open provided they are in an IRS approved payment plan with timely payments made, if applicable - Delinquent tax debt that has become a lien or does not meet the above requirements is ineligible Note: Record of Account can be used in lieu of canceled check or proof of electronic payment
VA IRRRL	VA IRRRLs are eligible – see VA IRRRL Matrix for more details

TOPIC	CRITERIA
MANUFACTURED HOME GUIDELINES	- Criteria in this matrix apply to US Department of Veterans Affairs (VA) conforming guidelines - Refer to the VA lender handbook for additional guidance - Information in this matrix is subject to change without notice
Standards (09/14/2015)	Appraiser must notify mortgagee and report any deficiency of MPR or MPS if a manufactured home does not comply with the following: - Floor area must be ≥ 400 sq ft - Constructed on or after June 15, 1976, in conformance with the federal MHCSS, as evidenced by an affixed HUD Certification Label in accordance with 24 CFR §3280.11 (Manufactured Homes produced prior to June 15, 1976 are ineligible for insured financing.) - Manufactured home and site exist together as a real estate entity in accordance with state law (but need not be treated as real estate for taxation purposes) - Manufactured home was moved from the factory or dealer directly to the site - Manufactured home was designed to be used as a dwelling with a permanent foundation built to comply with PFGMH - Finished grade elevation beneath the manufactured home (or, if basement used, the grade beneath the basement floor) is at or above the 100-year return frequency flood elevation - Structure is designed for occupancy as a principal residence by a single family
Flood Zone	Manufactured homes in a flood zone are not allowed
Foundation: Existing Construction	Definition: Existing construction for manufactured housing refers to a manufactured home that has been permanently installed on a site for one (1) year or more prior to the case number assignment date.

TOPIC	CRITERIA
	• Standard: If the perimeter enclosure is non-load-bearing skirting comprised of lightweight material, the entire surface area of the skirting must be permanently attached to backing made of concrete, masonry, treated wood, or a product with similar strength and durability. ○ Skirting: Skirting refers to a non-structural enclosure of a foundation crawl space that is typically, but not always, a lightweight material such as vinyl or metal attached to the side of the structure and extending to the ground (generally not installed below frost depth). ○ Perimeter Enclosure (MPR/MPS Item): The space beneath the manufactured home must be properly enclosed; the perimeter enclosure must be a continuous wall that is adequately secured to the perimeter of the unit and allows for proper ventilation of the crawl space. • Required Analysis and Reporting: If the manufactured home foundation does not meet the requirements for Existing Construction, the appraiser must notify the mortgagee and report the deficiency in the MPR or MMPS.
HUD Data Plate	• Standard HUD Data Plate Requirements: Manufactured homes have a data plate affixed in a permanent manner, typically adjacent to the electric service panel, the utility room, or within a cabinet in the kitchen. • Required Analysis and Reporting: The appraiser must report the information on the data plate within the appraisal, including the manufacturer name, serial number, model, and date of manufacture, as well as wind, roof load, and thermal zone maps. • Missing Data Plate (of Appraiser Cannot Locate): If the data plate is missing or the appraiser is unable to locate it, the appraiser must report this in the appraisal and is not required to secure the data plate information from another source. ○ If the data plate is missing or appraiser cannot locate it, an IBTS report is required
IBTS Report/HUD Certification FHA	• HUD Certification Label Standard: The manufactured home must have an affixed HUD Certification Label located at one end of each section of the house, approximately one foot up from the floor and one foot in from the roadside, or as near that location on a permanent part of the exterior of the house, as practicable. Etched on the HUD Certification Label is the certification label number, as referred to as the HUD label number. Label numbers are not required to be sequential on a multi-section house. • Required Analysis and Reporting: The appraiser must report the HUD label number for all sections, or report that the HUD Certification Label is missing or that the appraiser was unable to locate it. ○ If the HUD Certification is missing or appraiser cannot locate it, an IBTS report is required
Ineligible Features	• The following are not allowed in relation to a manufactured home: ○ Located in a co-op or condo project ○ Located in a flood zone ○ Manufactured home with a leasehold ○ Manufactured home with an ADU or other dwelling structure ○ Single-wide manufactured homes ○ EEMs are not allowed for manufactured homes ○ Graduated Payment Mortgage (GPM)

TOPIC	CRITERIA
Manufactured Home Additions	- Any addition to the original structure (i.e. patio, deck, carport, rooms, etc.) requires a structural engineer report. - If the appraiser observes additions or structural changes to the original manufactured home, the appraiser must condition the appraisal upon inspection by the state or local jurisdiction administrative agency that inspects manufactured housing for compliance (or a licensed structural engineer may report on the structural integrity of the manufactured dwelling and the addition if the state does not employ inspectors).

TEMPORARY BUYDOWN GUIDE	
Product Eligibility	- AUS Approve/Accept recommendations only – not allowed on manually underwritten loans 30-Year Fixed Rate only - Conforming and High-balance loan amounts - Primary Residence only - Purchase Transactions only - Single Family (1-2 Units), PUD and Condo only - Seller/Builder funded only
Term of Buydown	2/1 Buydown: 24-month term - Initial interest rate temporarily reduced by no more than two (2) percent below the Note rate and increased by no more than one percent annually for no more than two (2) years, with the non-reduced Note rate applying for years three (3) through 30 1/0 Buydown: 12-month term - Initial interest rate temporarily reduced by no more than one percent below the Note rate, with the non-reduced Note rate applying for years two (2) through 30
Underwriting Criteria	- Borrowers qualified using Note rate, not buydown rate - Standard Interested Party Contribution guidelines apply - Temporary Buydowns are not allowed on manually underwritten loans - Seller/Builder funded only