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FORWARD LENDING

Speed, Quality, Service

Forward Lending provides Speed, Quality and Service. Our combination of wholesale loan products and wholesale loan rates in the industry surpass the competition. We understand our clients need loan programs that give you the competitive edge with your customers. With a variety of different home loan products and programs to choose from including unique, Non-QM loan portfolio products, there's no other place to look than *FORWARD*.





NON-QM HIGHLIGHTS





NON-QM FULL & ALT DOC

- LTV's Up to 90% Full and ALT Doc
- Credit
 - Down to 600 FICO (Max 80% LTV)
 - Loan Amounts up to \$4M
- Terms
 - 5/6, 7/6 ARM
 - 30yr and 40yr Fixed (true 480-month term)
 - Non-Standard
 - IO Available (not available on 15-year)
 - Temp Buydown available 2:1/1:0 Primary, Second Homes, 30 year fixed only
- Cash in Hand
 - Up to \$1.5M cash in hand < = to 65% LTV
 - Up to \$1M cash in hand < = to 70% LTV
 - Up to \$500K cash in hand > = to 70% LTV
 - Vacant Properties \$750K Max



GENERAL HIGHLIGHTS

- Gift Funds Allowed up to 100%!
- Private Party VORs
 - LTV <= to 80% & >= 660 FICO
 - LTV <= to 70% & >= 600 FICO
- Reserves
 - <= 75% LTV No Reserves (OO and 2nd)
 - <= 70% LTV No Reserves (NOO)
 - > 75% 3 Months (OO and 2nd) / > 70% (NOO)
 - > 80% 6 Months (OO, 2nd and NOO)
 - Higher Loan Amounts and additional properties will require more
 - Loan Amt > \$3.0M, 12 Mos; > \$2.0M, 6 Mos, cash-out cannot be utilized | 2 Mos for each additional financed property (based on subject property PITIA)



ALT DOC PROGRAM HIGHLIGHTS



- <u>Bank Statement program</u>
 - Expense Ratio key factor in qualification
 - Business Statements Down to 30% with NO CPA letter
 - Streamlined income calculation / less conditions
 - Business or Personal calculation methods
- P&L program
 - 3 months bank statements to support P&L
 - 10% tolerance → bank statement deposits vs gross revenue
 - Qualifying income = P&L net income / # months it covers (no expense factor)
- One Year Self-Employed love this program!
 - Prior to being 12-months fully self employed, borrower must be W2 for previous 12 months.
 - Must use 12 months min. bank statements to qualify.
 - Purchase, refi or cash out.

FIXED EXPENSE FACTOR TABLE			
Number of Full-time Employees/Contractors	0-1	2—10	10+
Service Business *	30%	50%	60%
Product Business **	40%	60%	70%
Real Estate Business ***	70%	75%	80%



ALT DOC PROGRAM HIGHIGHTS CONT.

- <u>Asset Utilization</u>
 - Help add income to your full doc or alt doc deals to get under DTI Caps!
 - Qualify with just Assets (qualifying assets / 60 months = income)
 - Qualify with no DTI qualification (AKA "residual asset method")
 - Verified assets cover loan amount, DP, CC, reserves and 60 months of liabilities
- WVOE Only
 - NO W-2, Paystub, tax return, or 4506C requirement!
 - Written VOE and 2 months bank statements qualify
- <u>1099 Only</u>
 - No tax return or CPA requirement!
 - Only two years 1099's, 4506C for 1099's, bank statement and borrower prepared P&L to qualify



NON-QM HIGHLIGHTS

QUICK GLANCE AT THE CREDIT GRID FOR FULL & ALT DOC

								NonQ	M "Selec	t" and G	rades									
	Full Doc / /	Alt Doc Purch			Types Include	E Full Doc -	12, 24 mos, Al	, Alt Doc - 1099, WVOE, Asset Utilization, Bank Statements, P&L with 3 mos Bank Stmt, One Yr A+ A												
	Select NQM				A+ FICO to Max LTV/CLTV (Min 660 FICO)									С						
Loan Amount	740+	720+	CO to Max LTV/	680+	660+	740+	FICO to Max 720+	TTV/CLTV (A	4 Min 660 FICO) 680+	660+	FIC	0 to Max LTV/C	LTV (Min 600 64.0+	FICO) 600+	FICO 720+	to Max LTV/CL	TV (Min 60 640+	600+	(Min 600 FICO) 600+	
\$ 1.000.000	85%	85%	85%	80%	000+	90%	90%	90%	85%	80%	85%	80%	80%	80%	80%	80%	80%	80%	70%	
\$ 1,500,000	85%	85%	80%	75%		90%	90%	90%	85%	80%	80%	80%	80%	75%	80%	75%	75%	75%		
\$ 2,000,000	85%	80%	75%	75%		85%	85%	85%	80%	75%	75%	75%	75%		70%	65%	50%			
\$ 2,500,000	80%	75%	75%	65%		80%	80%	80%	75%	70%	70%	70%			60%	50%				
\$ 3,000,000	75%	75%	65%	60%		80%	80%	75%	70%	60%	65%	60%			50%					
\$ 3,500,000						70%	70%	60%	60%	50%	50%									
\$ 4,000,000						65%	60%	50%												
\$ 5,000,000			Max 85%					Max 90%				Mar	(85%)			Max	2024		Max 70%	
Purchase Rate & Term			Max 85% Max 80%					Max 90%					(80%)				80%		Max 70%	
nate & refm				1704	764	_				000					• 5	5% LTV reduct		ax LTV	1103 7 070	
Cash Out	S% LTV reduction from Max LTV • Max 75% S% LTV reduction Refer to C/O Restrictions for details Refer to C/O					80%		/ reduction fro lefer to C/O Rest		• Ma	Not allowed									
				,		,			,	, , , , , , , , , , , , , , , , , , , ,		Re	fer to C/O Rest	rictions for de	etails					
		Non-Own	er Occupied -	- 75%			Non-Owne	r Occupied -	- 85%			Non-Own	er Occupied	2026		Non-Owns	r Occupied	75%	NOO - NA	
			2nd Home -					2nd Home -				NON-OWN	2nd Home			Non-Owne	2nd Home		2nd Home - NA	
Max LTV		Condo Non-	· Condo · Warrantable				Condo Non-W	- Condo - arrantable			Condo - 80%			Condo - 75%			Condo - 65%			
			2 Unit -					2 Unit -				Condo Non-	Warrantable 2-4 Unit			Condo Non-W	arrantable/ 2-4 Unit		Condo NW - NA 2-4 Unit - NA	
			3-4 Unit - Rural -					3-4 Unit - Rural -					Rural					- 65%	Rural - NA	
			Nurai	- 104				Nutai	- 70%											
Min Loan Amount			Full Doc Min.					II Doc Min.					Min. 125K			Full Doc			Full Doc Min. 125K	
			Alt Doc Min. 1				• A	t Doc Min. 1	125K				Min. 125K			Alt Doc			Alt Doc: Not Allowed	
Housing History Credit Event		0 X 30 X 2	4 Rent free	not allowed				0 x 30 x 12					0 x 12			1 x 6			1 x 120 x 12	
(BK,SS,FC,DIL, CCC)			48 Months			36 M	lonths (12 mos	BK 13/CCC w,	/pay history al	lowed)	24 Months	s (Settled BK 13/	CCC w/pay his	tory allowed)	18 Mon	ths (Settled BK	13/SS/DIL/CO	C allowed)	Settled	
DTI 50-55% DTI see below ¹			Full Doc: Max 4 Alt Doc: Max 4				 Full Doc: Ma Alt Doc: Ma 					Doc: Max 50%, Doc: Max 50%.				Full Doc Alt Doc	: Max 50%		 Full Doc: Max 50% Alt Doc: Not allowed 	
			Not allowed			• M	ax 80% LTV • N			· · · · · · · · · · · · · · · · · · ·	• All		llowed	376 L 1 V			llowed		Not allowed	
One Year Self-Employed								Bank Stmt. O												
Asset Utilization			Not allowed			- 1	Max 80% LTV •	Max 75% LTV	/-C/O • Max	\$2m	м	ax 80% LTV - Pu	ır & R/T • Max	\$2m	Ma	ax 80% LTV - Pu	r & R/T • Ma	x \$2m	Not allowed	
1099 Only			Not allowed				• \$3.0M Max L	A • 2 Most Re	ecent Bank Str	nt	• \$3.0	0M Max LA • 2 M	Aost Recent Ba	nk Stmt		2 Most Rec	ent Bank Str	nt	Not allowed	
WVOE Only			Not allowed					 Max 80% LT 70% LTV - C/O 				 Min 620 FICO Max 70% LT 				 Min 620 FICO Max 70% LTV 			Not allowed	
wyoe only			Hot anowed					nary residenc					sidence only			Max 70% LTV Primary re		10	Not anowed	
ITIN			Not allowed			1	• 660+ FICO • 1				• 700+ F	ICO • Max 80%	LTV - Pur • \$1.	5M Max LA		Note	llowed		Not allowed	
IIIN			Not anowed				75% LTV - C/O				•	Full Doc & 12 m	os Bank Stmt	only		NOT a	lowed		Not allowed	
DACA			Not allowed				м	ax 85% LTV - I	Pur				LTV - Pur			Max 75% LT	V - Pur & R/T		Not allowed	
Foreign National 2nd			Not allowed				+ FICO • Max 7				• 7	00+ FICO • Max • Max 65	75% LTV - Pur % LTV - C/O	& R/T		Not a	llowed		Not allowed	
Home/NOO						•	\$2M Max LA •	12 mos min.	reserves requi	ired	•\$2M !	Max LA • 12 mo		required						
												os, > 80% 6 Mos			00 8	2nd Home:≤0 >65%	55% LTV no re 3 Mos	eserves,	6 Months min, cash-out	
Reserves		6 Months m	in, cash-out car	nnot be utilized	1			NOO:	≤ 70% LTV no All Occupan	reserves, > 7 ncies: Cash-ou						NOO: 3 Mos mi		ILA	can be utilized	
									All Occupan	icies: cash-ou	t can be utilize	0			All O	counancies Cou	throut can be	utilized		

DSCR & NO RATIO HIGHLIGHTS



ANDERT

DSCR & NO RATIO

- LTV's Up to 85% on Purchase/R&T (Unique)
- Credit
 - Down to 620 FICO DSCR
 - Down to 640 FICO No-Ratio (aka > = .75)
- Vesting in LLC Use the FICO of the largest % holder of an LLC
- Loan Amounts
 - Up to \$3.5M
- Terms
 - 30yr and 40yr Fixed (true 480-month term)
 - IO Available (not available on 15-year term)
 - Non-standard
- Brokers do not need to be licensed in states that do not require licensing
- Gift Funds Allow up to 100%!
- Private Party VORs (LoanStream niche!!)
 - LTV <= 80% & >= 660 FICO
 - LTV <= 70% & >= 600 FICO
- 5-8 Unit is now live!!
 - \$250k \$2M
 - I/O available



GENERAL HIGHLIGHTS

Vacant / Unleased Properties

- Purchase Transaction Program Max
- Refinance Rate/Term
 - Loan Balance \leq \$1,000,000 70% LTV Max
 - Loan Balance \leq \$2,000,000 65% LTV Max
- Refinance Cash-Out
 - Loan Balance \leq \$1,500,000 60% LTV Max
- Appraisal from FL Preferred AMC only*
- LOE for cause of vacancy *(contact AE for details)

 Stand Maxing
 De Codes
 (m)

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 Image: Code and the standard code and features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. First your matched to the standard code features available with purchase. Fi

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Short Term Rentals

- Purchase or Refi (R/T & C/O)
- 1 Unit SFR, 2-4 Unit, PUD and Condo eligible
- Experienced investors only
- Apply 20% Management Fee Reduction to Income
- Document Income with 12-month history of payments OR AirDNA/Overview report supported by 1007/1025
- Rural not available
- Vacant ok





NON-QM HIGHLIGHTS

QUICK GLANCE AT THE CREDIT GRID FOR DSCR

			N	anQ Inv	vestor	Prograi	ms				
		DSCR Sel	ect Ratio	1.25 D	SCR Ra	tio 1.0	No-Ratio	Ratio < 1	.0		
I	Select DSCR					DSCR			No Ratio		
		FICO to Max	LTV/CLTV		FIC	FICO to Max LTV/CLTV					
Le	oan Amount	740+	700+	740+	720+	680+	640+	620+	640+		
\$	1,000,000	75%	75%	85%	85%	80%	75%	70%	70%		
\$	1,500,000	75%	75%	85%	85%	80%	70%	65%	65%		
\$	2,000,000	75%	70%	80%	80%	75%	70%	60%	60%		
\$	2,500,000	70%	65%	75%	75%	70%	65%	55%	55%		
\$	3,000,000	65%	60%	70%	70%	65%	≤ 60%	≤ 50%	50%		
\$	3,500,000			65%	65%						
\$	4,000,000										
	Purchase	Max 75%				Max 70%					
R	ate and Term	Term Max 75%				Max 70%					
		• 5% LTV r		• 5%	LTV reduct	 5% LTV reduction 					
	Cash Out	from M Refer to C/O			Refer to C	from Max LTV Refer to C/O Restrictions					
			to - 75%			60%					
I		Condo	NW -NA	Condo	Non-Warr	60%					
1 I	Max LTV	Conde	otel - NA			NA					
1 I			Jnit - NA				2-4 Unit -		60%		
		Ru	iral - NA				Rural -	65%	NA		
Min	Loan Amount	Min. \$2	50,000			Min. \$100,	000		Min. \$100,000		
	Ratio	Min 1.2	5 Ratio	Min	1.00 Ratio	Min 0.75 Ratio					
Ho	ousing History	0 x 30	x 12			$1 \times 30 \times 1$	2		0 x 30 x 12		
	Credit Event (BK,SS,FC,DIL)	48 Mo	onths	36 N	lonths (12	BK 13 & 24	4 SS/DIL, Ch.	. 7 BK)	36 Months		



ITIN HIGHLIGHTS



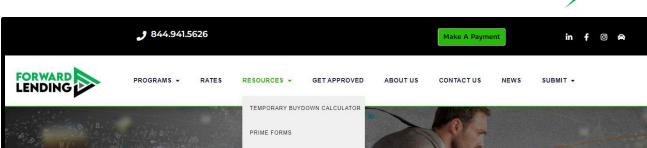
- Up to 85% LTV
- Down to a 660 FICO
- Private Party VOR OK!
- Alternative Tradelines OK, when one 12-month tradeline exists on credit
- NO green card or NPRA status requirement
- Owner Occ. Or Investment property
- Full doc, Bank Statements or DSCR
- WVOE in lieu of paystubs/W2
- Up to \$1.5M

武派	Department of the Treas Internal Revenue Servic	
Indiv	idual Taxpayer Identification Numb	er
	555 – 55 – 5555 This number has been establish for:	
	Name Last Name	
	To be used for Tax purposes only	

Refer to the complete Matrix at: <u>Non-QM, Non-Conforming Loans</u> ForwardLendingMtg.com 844.941.5626 For external use only



MARKETING MATERIAL AVAILABLE





PRIME FORMS NON-OM FORMS BROKER TRAINING ATE INTO 2023 PRICE IMPROVEMENT! APPROVED CREDIT VENDORS ORDER APPRAISAL WEBINARS



NON-QM LOAN PROGRAMS

BANK STATEMENTS —

12 & 3 Month Bank Statement Programs

- Use 100% of Deposits on Personal Statements
- Use Up To 85% of Deposits on Business Statements
- 12 month P&L w/3 mos bank statements

Program Highlights:

- Up To 90% LTV Purchase to \$2,000,000
- Up To 85% LTV Rate/Term
- Up to 80% LTV Cash Out
- Min FICO 600
- Loan Amounts Up to \$4,000,000
 Couple With Asset Utilization for Extra
- Income
 Transfers From Business to Personal OK!

Qualify Using:

- Fixed Expense Factor
- Third Party Prepared P&L
- Third Party Prepared Expense Statement

ASSET UTILIZATION -

Featuring 60 Month Qualification

- Qualify by dividing assets over 60 months!
- Up to 80% LTV Purchase and Rate/Term
- 75% Cash Out
- Minimum FICO 600
- Owner-Occupied, 2nd Home or Investment

ITIN

Loan Amounts to \$1,500,000

- Up to 85% LTV Purchase
- Up to 75% LTV C/O Refi
- Min FICO 660
- Loan Amounts to \$1,500,000
- Tradelines on credit report must be based on ITIN issuance
- Max 50% DTI
- ITIN DSCR to 75% LTV
- Tax Returns or Bank Statements for Self Employed
- Tax Returns for Wage Earners

FORWARD LENDING

You will find a library of Marketing material available for ALL our products <u>Marketing – Forward Lending (forwardlendingmtg.com)</u>

CLOSED END SECONDS (CES)





Reach more clients with Closed-End Second Mortgages!

Closed-End Second Mortgages (CES) provide the option to tap into the equity of a home to access cash without affecting the rate of the original loan.

Some of the Benefits:

- ✓ Get cash out without refinancing existing loan
- ✓ Seconds do not require MI
- Lowers the down payment on a home purchase when paired with a first
- Pay for large purchases without having to take out other high interest loans



CLOSED END SECONDS GENERAL HIGHLIGHTS

Program Highlights

- Concurrent More restrictive of the 1st or the CES Guidelines
- **Standalone** Follows Eligibility Matrix
 - Refer to Matrix to see what permittable
- FICO Down to 660
- Max CLTV 85% on Primary Residence
- Max CLTV 80% on Second Homes
- Max CLTV 80% on 2-4 Units properties
- Terms: 10, 20, 30-year fixed terms
- SFR, PUD, 2-4 Unit, Condo
- Investment Properties!

- Minimum Loan Amount \$100,000
- Maximum Loan Amount \$750,000
- Maximum Combined Liens = \$2,500,000
- Housing History
 - 0x30x12 Standard / Alt Doc (Concurrent Close)
 - 0x30X12 Standard / Alt Doc 0x30x24 Select Full Doc (Standalone Close)
- Major Derogatory Credit
 - 48 Months Standard Full Doc & Alt Doc Only (Concurrent Close)
 - 84 Months Select Full Doc (Stand Alone)
 - 48 Months Standard Full & Alt (Stand Alone)
- Forbearance w/missed payments 7 years seasoning

 \star refer to our complete matrix on our wholesale website



CES's ELIGIBILITY MATRIX EXAMPLE

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Forward Lending Full Doc & Alt Doc **Closed End Second Matrix**

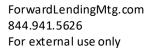
																	0/02/24 Revised: 10/02/24	
		Concurrent	Close & Sta	andalone	e Eligibil	ity Matr	rix ⁴								Loar	n Programs		
		Cash-Out Refi Purchase, Rate/Term & Cash-Out Refi																
Occupancy		Select F	ull Doc ⁴		Stan	ndard Full Doc Alt Doc & DSCR												
	Property ^{2,3}	Sciecci i dii Boc				to Max CLTV ¹ FICO to Max CLTV ¹						LTV ¹		Fixed		10-Year Fixed (120 20-Year Fixed (240		
Loan Amount		720+ 70	0+ 680+	740+	720+	700+	680+	660+	740+	720+	700+	680+	660+	Fully Amortized		30-Year Fixed (360		
350,000 Primary			80% 75%	85%	85%	85%	80%	75%	85%	85%	80%	75%	70%					
500,000 Residence	SFR/PUD/ 2-4 Unit/Condo	75%		80%	80%	80%	75%	70%	75%	70%	70%	65%	60%					
350,000		70%		80%	80%	80%	75%	70%	75%	75%	70%	65%	60%					
500,000 Investment	SFR/PUD/ 2-4 Unit/Condo			75%	75%	70%	65%	60%	65%	65%	60%	55%	50%		Program Co	des & Description	ons	
350,000 Second Home	SFR/PUD/Condo			80%	80%	80%	75%	60%	75%	75%	70%	65%	60%					
500,000				70%	70%	70%	65%	60%	65%	65%	60%	55%	50%		& Standard Full, Alt Doc - 30 Yr Fixed – Concurrent	Non-OM/	DSCR Business – 30 Yr Fixed – Concurre	
CLTV reduction for declining market															- 30 Yr Fixed – Concurrent		Business – 30 Yr Fixed – Concurrer Business – 30 Yr Fixed – Standalon	
5 max CLTV < \$500,000, 65% max CLTV Unit ineligible on Select Full Doc	> \$500,000 on 2-4 Unit													Non-QM/TRID -	20 Yr Fixed - Concurrent	Non-QM/	Business – 20 Yr Fixed – Concurren	
idalone close transactions only on Sele	ct Full Doc, concurrent transaction	n ineligible													20 Yr Fixed – Standalone		Business – 20 Yr Fixed – Standalon	
Details		Concurrent C	Close						Standalo	ne Close				Non-QM/TRID - Non-QM/TRID -		Business – 10 Yr Fixed – Concurrer Business – 10 Yr Fixed – Standalon		
Max LTV/CLTV/HCLTV	More restrictive	of 1st lien progr	ram or Eligibility	y Matrix				R	efer to Eligi	ibility Mat	rix			non quy nuo	10 TI TIXED Standardine		additional and the standards	
Property Type	2-	4 Unit - 75% max CLTV ≤ \$500,000 & 65% max CLTV > \$500,000 (Second Home and Select Full Doc ineligible)								Produ	uct Features							
CLTV Restrictions	Condo (warrantable & non-warrantable) - 75% max CLTV						Fixed term loan											
		Full Doc - Select and Standard											 Fixed term loan Fully disbursed at closing. 	no draw feature				
In come Trans	• Al	 Alt Doc - Bank Statements, P&L w/3 mos Bank Stmt, One Yr Self-Employment, 1099, WVOE only, Asset Utilization DSCR 									Closed End Second	Eligible as 2nd lien only						
Income Types													(CES)	 Must subordinate to OCM 		en concurrent close		
Alt Doc - One Yr SE, WVOE, 1099		5% CLTV reduction							 Qualifying rate is note rat Qualifying payment is full 									
ITIN			75% max CLTV (Select ineligible)							· Quantying payment is run	y amortized payment							
DACA				75%	max CLTV	(Select inel	ligible)								Product Restrict	ions (Not P	armitted)	
Foreign National			7	00 min FIC	0, 70% ma	x CLTV (Se	lect ineligit	ble)						Product Restrictions (Not Permitted)				
Eligible 1st liens	Refer to Product R	Restrictions 1st l	Liens - Concurr	ent Close			Refer to	Product F	Restrictions	1st Liens	 Standalor 	ne Close			B	orrowers		
Minimum Loan Amount					\$75	i,000									_			
	\$2.0MM: >80% - 859	% CLTV \$2.5M	M: >70%-80	6 CLTV I \$3	8.5MM; >	60% - 70%		5.0MM; >!	50% - 60% (CLTV No	max limit:	< 50% CL1	v	Blind Trusts		and Trusts ess than 18 years	Non-Permanent Resident	
			ed loans amou											 Foreign Nationals Irrevocable Trusts 	select only) • Le		 Aliens (Select only) Party to a lawsuit 	
Max Combined Liens		All existing subordinate/junior liens (except solar liens/leases/UCC filings) must be satisfied										ITIN (Select only)	-	ife estates	 With diplomatic immunity 			
	 ≤ 80%: More restric 	ctive of 1st lien m	equirement or	50% max D	n				 ≤ 80%: 50 	1% max D1	1							
DTI	 > 80%: More restrict 								• > 80%: 45						Tra	ansactions		
Full Doc - Select	Wage Earners:	Paystub, 2 yrs V	V-2s, W-2 trans	cripts • Sel	f-Employe	d: 2 yrs per	rsonal and	business (if applicabl	e) tax retu	rns, tax tra	inscripts		Assumable loans	• 5	scrow holdbacks	 Income produced by short 	
Full Doc - Standard	Wage Earners: Pa	aystub, 1-2 yrs V	W-2s, W-2 trans	scripts • Sel	f-Employe	d: 1-2 yrs p	personal a	nd busines	s (if applica	ble) tax re	turns, tax t	ranscripts		Community Second		igh Cost Loans	term rentals	
Alt Doc - Bank Statements		• 12 months pe	rsonal • 12 mo	nths busine	ss • 3+ m	onths busin	ness + P&L	statement	Self-Emp	ployed onl	Y			Concurrent close w		come produced,	 Lien free properties 	
It Doc - One Year Self-Employed			• 12 months b	anks stater	ments and	prior year	W2 • Self	f-Employed	donly					other than OCMBC		r in relation to,	Property listed for sale with	
Alt Doc - WVOE				• Writ	ten VOE •	Wage Earn	er only								ci	annabis, hemp	the last 6 months(refis on)	
Alt Doc -1099				• 109	9(s) only s	source of in	ncome								1et Llong	Concurrent Close		
Alt Doc -Asset Utilization	• Am	ortized liquid as	sets for income	- May be a	ll income o	or blended	w/other in	come • :	100% Utiliza	ation (w/o	ut DTI)				Ist Liens -	concurrent close		
DSCR	 More restrictive 	e of 1st lien requ	irement or ≥ 1.	00 DSCR					• ≥ 1.00	D DSCR								
Vacant/Unleased (DSCR)					Ineligible	(refis only))							First lien with lender	r other than • Fi	HA, VA or USDA	HomePossible	
STR (DSCR)		5% CLTV reduct	tion • Experien	ced investo	irs only, m	ust also ha	ve ≥ 12 m	os STR rent	al history in	n last 3 yea	ars			OCMBC		ortgages	 HomeReady with Reduced Mortgage Insurance Option 	
	- 40 months (Stredard)	Full Dec. Alt Dec	& DSCR only (Select inelig	ible)	84 mo	nths -Sele	ct Full Doc	I 48 month	hs - Standa	rd Full Doo	. Alt Doc 8	DSCR					
Credit Event (BK,SS,FC,DIL)	 48 months (Standard) 	months (Standard Full Doc, Alt Doc & DSCR only (Select ineligible) 84 months -Select Full Doc 48 months - Standard Full Doc, Alt Doc & DSCR											rate and ARMs with initial HomeOne HomeStyle fixed term < 5 years HomePath					



CES's HOW TO PRICE IN THE TRACK

 Enter proposed 2nd Loan amount when loan is cash out

- 2) Select "Second"
- 3) Enter representative FICO
- 4) Add DTI
- 5) "Loan Amount" is proposed 2nd Loan amount
- Enter current balance on 1st mortgage loan amount
- 7) LTV is based on 2nd loan amount
- CLTV is combination of 1st mortgage loan balance and proposed 2nd loan amount



Mortgage Information	0		
NanQ(Non-QM)	● No ○ Yes	Comp source	Borrower Paid Y
Loan type *	Conventional 🔻	My comp plan:	BP: 0 1.516
Loan purpose *	Refinance 💌		Fixed Fee: 0
Purpose of refinance *	CashOut 🔻		Min: 1,000 Max: 10,000
Cash Out Amount	120,000	UW fee buyout *	I No
Lien position	O First O Second	N	O Yes (Fee bought-out)
Doc type *	Full	Est. value *	680,000
Loan term	30 Year 🔻	Loan amount *	120,000 5
Americantica		1st Mtg Amount *	385,000 6
Amortization	Fixed ARM	LTV *	17.647
Low-Mid FICO *	680	CLTV	74.265
DTI *	43.00		8
Underwriting Result *	None/Not Submitted 🖤]	
Buydown Type	None 🔻		
Is there a Co- Borrower?	● No ○ Yes		
Waive escrows	O No O Yes		
Self Employed	● No ○ Yes		
Mtg insurance	None		
	\$0.00 MI		
Include Down Payment Assistance?	● No ○ Yes		
First Time Homebuyer?	● No ○ Yes		
Agency Program	N/A 🔻		
Property Information			
Property zip *	83642	Property type	SFD 🔻
Property state *	ID 🔻	Units	1 🔻
Property city *	Meridian	Occupancy type *	Primary 🔻



FAST 100 / FAST 100 PLUS

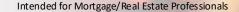


Fast100 HIGHLIGHTS 3.5% DPA



- DU/Approve Eligible
 - 620 Min FICO
 - DTI Based on Findings
- Manual UW Now Allowed!
 - 660 Min FICO
 - Max DTI 45%
- Follows FHA guidelines/Loan Limits/Minimal Overlays
- High balance loans Now Allowed!
- Cannot be subordinated
- 0% Interest rate on 2nd \$0 Payment on 2nd NOT included in the DTI
- 100% CLTV FHA Loan (Combining 1st and Subordinate Lien)
- 2:1 Temp Buydowns Now Available!
- *Refer to our complete Matrix at:

<u>Forward FHA 100 – Forward Lending (forwardlendingmtg.com)</u> Restrictions apply on Specials. Contact your AE for full details.





Fast100 PLUS HIGHLIGHTS 3.5% DPA



- DU/Approve Eligible
 - 620 Min FICO
 - DTI Based on Findings
- Manual UW Now Allowed!
 - 660 Min FICO
 - Max DTI 45%
- Follows FHA guidelines/Loan Limits/Minimal Overlays
- High Balance loans Now Allowed!
- Cannot be subordinated
- Interest Rate 2% greater than the 1st
 - Payment amortized over 10 years
 - Monthly payment included in DTI
- 100% CLTV FHA Loan (Combining 1st and Subordinate Lien)
- 2:1 Temp Buydowns Now Available!
- *Refer to our complete Matrix at: <u>Forward FHA 100 – Forward Lending (forwardlendingmtg.com)</u>



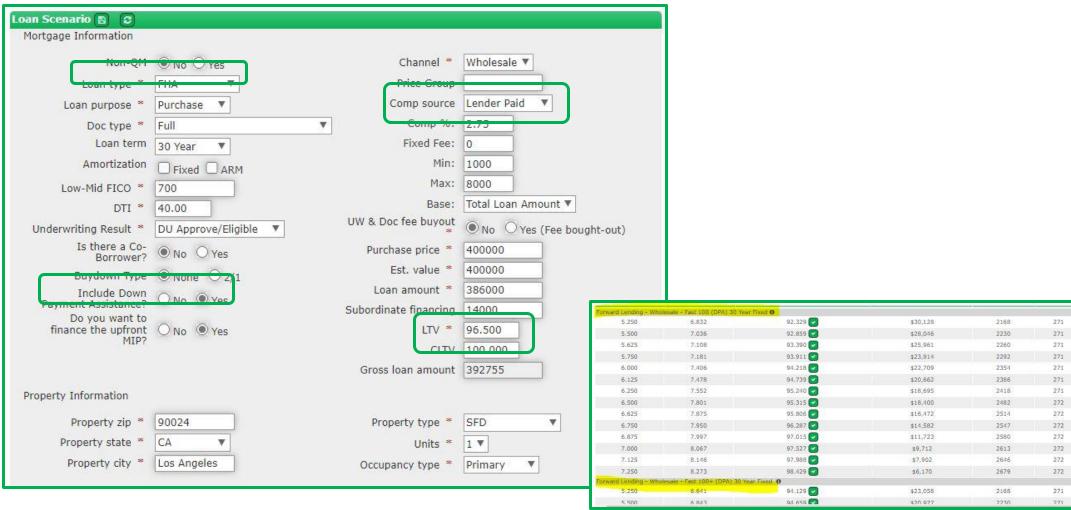
Fast100 PLUS SUPREME HIGHLIGHTS 5% DPA



- DU/Approve Eligible
 - 620 Min FICO
 - DTI Based on Findings
- Manual UW Now Allowed!
 - 660 Min FICO
 - Max DTI 45%
- Follows FHA guidelines/Loan Limits/Minimal Overlays
- High Balance loans Now Allowed!
- Cannot be subordinated
- Interest Rate 2% greater than the 1st
 - Payment amortized over 10 years
 - Monthly payment included in DTI
- 101.50% CLTV FHA Loan (Combining 1st and Subordinate Lien)
- 2:1 Temp Buydowns Now Available!
- *Refer to our complete Matrix at: <u>Forward FHA 100 – Forward Lending (forwardlendingmtg.com)</u>



PRICING IN THE TRACK





BUY DOWN OPTIONS 1-0 AND 2-1

Spalza



BUY DOWNS EXPLAINED

Reach more clients with our 1-0 and 2-ONE Buydown Program!

<u>How it works-</u>

Borrowers can take advantage of a reduced rate for the first ONE or TWO years.

It allows buyer to enjoy a temporary rate reduction on their interest rate while getting into the home they want now. Also giving them a lower monthly payment for the first year or two will allow them to put money away in savings or other household obligations.

The seller pays for they buydown. The payment is in the form of mortgage points or a lump sum in an escrow account and then used to subsidize the borrowers reduced monthly payment.

BUY DOWN HIGHLIGHTS

HIGHLIGHTS

- 30-year Fixed Rate Mortgage
- Primary Residents only
- Single Family, PUD, and Condos
- VA, FNMA and FHA (No DPA)
- High Balance Available
- FNMA HomeReady Option Available
- Purchases Only
- Term: 24 Months (2-1)
- Term: 12 Months (1-0)
- Borrower(s) are Qualified off the Note Rate NOT buydown rate
- Buydown cost is paid by the Seller/Builder concessions
- Seller Concessions are different by loan program, check our matrix or speak with your AE

Refer to the complete matrix you will find on our website at ForwardLendingmtg.com

BUY DOWN CALCULATOR

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844.941.5626	1 Stalle	CALCULATORS +	BUYDOWN			
	- Company	PRIME FORMS	TEMPORARY BUYDOWN G	Total Loan Amount	Amortization Term (Years)	
		NON-QM FORMS	CLOSED END SECONDS &	\$ 400,000 Note Rate () 6,500 %	30	
		GUIDELINES LIBRARY	DSCR	Scenario: 1-0 Buydown	Years 2 through 30	
	Closed		Seconds Mo	Borrower Monthly Pmt (Year 1) 🛈	Rate: Years 2 through End Term 6.500 % Years 2 - 30 Monthly Pmt @	
		BANK STATEMENT REVIEW FORM	finance, and Cash-Out R	\$ 2,271.16 Monthly Bloydown Amt (Year 1) @ \$ 257.12	\$ 2,528.27	
		BROKER TRAINING		Buydown Amt Required (Year 1) @ \$ 3,085.39		
		MARKETING		Scenario: 2-1 Buydown		
		TRADE EVENTS	Ealth	Year 1 (first year) 2-1:Year 1 Rate 4.500 % 2-1:Monthly Payment (Year 1) ()	Year 2 (second year) 2-1:Year 2 Rate 5.500 % 2-1:Monthly Payment (Year 2)	Years 3 through 30 2-1:Rate: Years 3 Through End Term 6.500 % 2-1:Monthly Pmt (3-End Term) @
				\$ 2,026.74 2-1:Monthly Buydown Amt (Year 1)	\$ 2,271.16 2-1:Monthly Buydown Amt (Yr 2)	\$ 2,528.27
WARD DING				。 \$ 501.53	257.12 2-1:Buydown Amt Required (Yr 2)	

CONTACT INFO

FORWARD BEADDING WE KEEP YOU MOVING FORWARD

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THANK YOU

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www.ForwardLendingMtg.com 844.941.5626

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