

## Forward Non-QM Loan Programs

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Effective Date 1/30/2023 | Last Revised 2/2/2023

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								No	nQM "Se	elect" an	d Grade	S							
			Fi	ull Doc/Alt D	oc Purchase	& R/T   Inco	ome Types Ind	lude; Full Do	c, 1099, VOE,	Asset Utilizat	ion, Bank St	atements, Cl	PA with 3 mo	Bank Stmt, A	ssets as blenc	ded income.			
Select NQM				A+ A						В				С					
ĺ		FICO to Max LTV/CLTV					FICO to Max LTV/CLTV (Min 660 FICO)				FICO to Max LTV/CLTV (Min 600 FICO)			FICO to Max LTV/CLTV (Min 600 FICO)				(Min 600 FICO)	
Loan Amou	unt	740+	720+	700+	680+	660+	740+	720+	700+	660+	720+	680+	640+	600+	720+	680+	640+	600+	600+
\$	1,000,000	90%	90%	85%	80%	75%	90%*	90%*	90%*	80%	85%*	80%	80%	80%	80%	80%	80%	80%	70%
\$	1,500,000	90%	85%	80%			90%*	90%*	90%*	80%	80%	80%	80%	75%	80%	75%	75%	75%	
\$	2,000,000	85%	80%	75%			90%*	90%*	85%*	75%	75%	75%	75%		70%	65%	50%		
\$	2,500,000						80%	80%	80%	70%	70%	70%			60%	50%			
\$	3,000,000						80%	80%	75%	60%	65%	60%			50%				
\$	3,500,000						65%	65%	60%	50%	50%								
\$	4,000,000						65%	60%	50%										
\$	5,000,000																		
	*>80% LTV				*Purchase only				*Purchase, Primary Residence			Not allowed				Not allowed			
Rate & Term		Max 90%				Max 85%				Max 80%			Max 80%				Max 70%		
Cash Out		10% Reduction   Max 80%   Max \$1M   700 Min FICO				5% Reduction   Max 80%				5% Reduction   Max 75%			5% Reduction   Max 70%				Not allowed		
Housing History		0 x 30 x 24				0 x 30 x 12				1 x 30 x 12			1 x 60 x 12			1 x 120 x 12			
Credit Event (BK,SS,FC,DIL)		48 Months				36 Months (12 on BK 13 w/pay history)				24 Months (Settled on BK 13 w/pay history)			18 Months (Settled on BK 13 & SS/DIL)			Settled			
Min Loan Amount		• Full Doc Min. 150K					• Full Doc Min. 125K			• Full Doc Min. 125K • Alt Doc Min. 125K			Full Doc Min. 125K     Alt Doc Min. 135K			Full Doc Min. 125K			
		Alt Doc Min. 150K				Alt Doc Min. 125K			• Alt Doc Min. 125K			Alt Doc Min. 125K			Alt Doc: Not Allowed				
Max LTV DTI		Non-Owner Occupied - NA 2nd Home - NA				Non-Owner Occupied - 85 % 2nd Home - 85 %				Non-Owner Occupied - 80 %			Non-Owner Occupied - 75 %			NOO - no			
		Condo - 90 %				Condo - 85 %			2nd Home - 80 % Condo - 80 %			2nd Home - 75 % Condo - 75 %			2nd Home - no				
		Condo Non-Warrantable - NA				Condo Non-Warrantable - 75 %			Condo Non-Warrantable - 75 %			Condo Non-Warrantable - 70 %			Condo - 65 % Condo NW - no				
		2 Unit - 85 % 3-4 Unit - 80 %				2 Unit - 85 % 3-4 Unit - 80 %			2-4 Unit - 80 %			2-4 Unit - 75 %			2-4 Unit - no				
		Rural - NA				Rural - 70 %			Rural - 70 %			Rural - 65 %				Rural - no			
		• Full Doc: Max 50%				• Full Doc: Max 50%, Max 45% if ≥ 85% LTV				• Full Doc: Max 50%, Max 45% if ≥ 85% LTV			• Full Doc: Max 50%				• Full Doc: Max 50%		
50-55% DTI see below <sup>1</sup>		• Alt Doc: Max 50%				• Alt Doc: Max 50%, Max 45% if ≥ 85% LTV			• Alt Doc: Max 50%, Max 45% if ≥ 85% LTV			Alt Doc: Max 43%			Alt Doc: Not allowed				
One Year Self-Employed		Not allowed				Max 80% LTV • Min 660 FICO • Bank Stmt. Only				Not allowed			Not allowed			Not allowed			
Asset Utilization		Not allowed				Max 80% LTV   Max \$2m			Max 80% LTV   Max \$2m			Max 80% LTV   Max \$2m			Not allowed				
1099 Only		Not allowed			Max 80% LTV   2 Most Recent Bank Stmt			Max 80% LTV   2 Most Recent Bank Stmt			Max 80% LTV   2 Most Recent Bank Stmt			Not allowed					
VOE Only		Not allowed				• Max 80% LTV • Max 70% LTV - Cash Out & 1st-Time Buyer			• Max 80% LTV • Min 620 FICO • Max 70% LTV - Cash Out & 1st-Time Buyer			• Max 80% LTV • Min 620 FICO • Max 70% LTV - Cash Out & 1st-Time Buyer			Not allowed				
ITIN		Not allowed				• 660+ FICO • Max 85% LTV • \$1.5M Max • > 80% LTV Max LA \$1M			• 700+ FICO • Max 80% LTV • \$1.5M Max			Not allowed			Not allowed				
Forei	ign National 2nd Home/NOO	Not allowed				700+ FICO • Max 75% • C/O 65% • Max LA \$2M			700+ FICO • Max 75% • C/O 65% • Max LA \$2M			Not allowed			Not allowed				
Reserves		12 Months Min.					≤ 75% LTV No Reserves   > 75% 3 Mons., > 80% 6 Mons.					≤ 65% LTV No Reserves   > 65% 3 Mons.			3 Months Min.				
		Add'l Financed Properties - See Guidelines				Non-Owner Occ., ≤ 70% LTV No Reserves   > 70% 3 Mon.; cash-out can be utilized   Loan Amt > \$3m, 12 mon reserves; > \$2m, 6 mon reserves, cash out cannot be utilized								be utilized					



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	Additional Prod	Loan Programs						
Cash In Hand Limit (Based on L LTV ≤ 65%: \$2M max cash in ha LTV > 65% ≤ 70% \$1M max cash LTV > 70% \$500K max cash in h Free & Clear: \$1.5M max cash in	and (unless owned free & clear) sh in hand nand	Interested Party Contribution IPC Owner Occ/2nd Home: LTV ≤ 80%   Max: 6% Owner Occ/2nd Home: LTV > 80%   Max: 4% Investment Property: All LTV's   Max: 3%	Interest-Only (IO)  · Min 640 FICO  · Max 80% LTV  · Reserves based on IO payment	30-Year Fixed IO (120mo. IO + 240mo. Amor.)     40 - Year Fixed IO (120mo. IO + 360mo. Amor.)     5/6 IO SOFR: (2/1/5 Cap Structure)     7/6 IO SOFR: (5/1/5 Cap Structure)     10 Not Available on Select NQM				
Gift funds Over \$3,000,000+ Loan Amount	100% with 10% LTV reduction OR See Guides for Appraisal & Credit		Fixed Fully Amortized	15-Year Fixed (180 Months)     30-Year Fixed (360 Months)     40-Year Fixed (480 Months)     40-Year Not Available on Select NOM				
Impound Waivers		IPML loan; Non-Owner is allowed (see rate sheet).		· · · · · · · · · · · · · · · · · · ·				
Cash Out Seasoning		ing Over 6 Months for a prior Cash-Out Seasoning.	ARM Fully Amortized	5/6 SOFR: (2/1/5 Cap Structure)     7/6 SOFR: (5/1/5 Cap Structure)     Not Available on Select NQM				
Residual Income	\$1250/mo. + 250 1st + 125 others		rully Amortized					
Min sq. footage	(SFR: 600sq.ft.) (Condo: 500sq.ft.)	(2-4 Units: 400sq.ft. ea.)	Tradeline Requirements					
Financed Property Limits	20 financed properties incl subject	t (non DSCR). • LS Exposure - \$5m or 6 Properties	OR 2 trades reporting for 24 months with 12 months activity, OR See guides for other options when borrower(s) do not meet min criteria. (ITIN see ITIN					
Pre-Payment Penalty	6 months interest on 80% of the or to close in the name of a Corp.	riginal balance. Not allowed in: IL*, MD, MI, MN, ND, NJ*, NM, OH, PA. *Allowed						
Debt Consolidation	Follows R/T Refi FICO, 80% Max L	TV, OO Only (Max 5K Cash)						
State Restrictions	Texas Cash-Out: Max 80% LTV (Ov	vner-Occ, per TX 50(a)(6)).	Guides)					
Private Party VOR's	LTV ≤ 80% & ≥ 660 FICO   LTV :	≤ 70% & ≥ 600 FICO						
Foreign National	1.) Asset Utilization only for 2nd H	ome & NOO when not DSCR 2.) 12 Mo Res. all Occupancy types	Appraisal Approved AMC List Link					
Non-Occupant Co-Borr	Purchase / Rate & Term Only (Gra	• If Loan Amount > \$1,500,000 - 2nd Appraisal Required & MUST be from the						
Declining Markets	Areas designated declining value of	on the appraisal will take a 5% reduction in LTV when > 70% LTV	Approved AMC List  • CU ≤ 2.5 & LA ≤ \$1,500,000 = No Add'l Requirements  • CU > 2.5 & LA ≤ \$1,500,000 = ARR Req. Under 10% Variance					
50.01% - 55% DTI	Full / All Doc Types Allowed   3 Min 660 FICO   Primary Only   F	Months Reserves   Max 80% LTV   Purchase Only   Grades A+"						

## Select NQM Restrictions (Not Permitted)

- Residency other than US Citizens and Nationals, Permanent Resident Alien, Non-Permanent Resident Aliens
- More than 4 financed properties
- Less than year-round occupancy
- ADU income
- Gifts of Equity

- Rapid Rescore (Credit)
- Paying off Installment Land Contract
- Delayed financing
- Loans with more than four borrowers.
- Loans with non-occupant co-borrowers, guarantors and co-signers.
- Non-Arm's Length transactions.
- Property Flips
- Single-Close Financing for New Construction.
- Texas Section 50(a)(6), Texas Section 50(a)(3) and Texas Section 50(f)(2) Loans.

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<sup>\*</sup>All Adjustments on this matrix are cumulative, all LTV calculations start from the highest LTV allowed per product.